



# YEAR-END REPORT JANUARY - DECEMBER 2022

#### SUMMARY OF THE INTERIM REPORT

During the fourth quarter, sales in regular wound healing products amounted to MSEK 1.2 (1.4), and increased on a full-year basis by approximately 6% compared to 2021.

The Group's net turnover during the quarter amounted to MSEK 1.2 (1.6). Turnover for the full year amounted to MSEK 4.7 (7.7). The company had a somewhat increased turnover in 2021 resulting from the sale of medical consumables to Swedish healthcare regions.

#### **DEVELOPMENT IN THE GROUP, OCTOBER - DECEMBER 2022**

- Net turnover in regular wound healing products amounted to MSEK 1.2 (1.4)
- Total net turnover amounted to MSEK 1.2 (1.6)
- Operating result amounted to MSEK -7.0 (-6.3)
- Result for the period amounted to MSEK -7.3 (-6.5)
- Earnings per share amounted to SEK -0.22 (-0.43)

#### **DEVELOPMENT IN THE GROUP, FULL YEAR JANUARY - DECEMBER 2022**

- Net turnover in regular wound healing products amounted to MSEK 4.7 (4.6)
- Total net turnover amounted to MSEK 4.7 (7.7)
- Operating result amounted to MSEK -27.7 (-19.8)
- Result for the period amounted to MSEK -29.5 (-20.1)
- Earnings per share amounted to SEK -0.90 (-1.33)

#### SIGNIFICANT EVENTS DURING THE PERIOD OCTOBER 1 – DECEMBER 31, 2022

In October, a supply agreement was signed with Region Östergötland for the supply of wound healing items.

The Company's IP portfolio was strengthened during the quarter when the European Patent Office announced its intention to approve patent protection for the Company's AMP technology. Furthermore, capital was added to the Company through the exercise of subscription warrants in series 1. In total, approximately MSEK 5.66 was provided to the Company.

At the end of the quarter, the Company announced that a collation of data showed that using Epiprotect for the treatment of hard-to-heal leg ulcers can result in a cost saving of 83% compared to conventional treatment.

#### SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

Tests carried out by the researchers who are part of the HEAliX project, which the Company is part of, have shown very favorable antimicrobial effects from the antimicrobial peptide being developed as part of the project. This was reported in a press release in January 2023. The molecule that was tested had a very good effect against the bacteria, identified by the WHO as being of particular importance in the development of new types of antibiotics, and which were placed on the so-called ESKAPE list.



# A FEW WORDS FROM OUR CEO

2022 has been a difficult year for many. The stock market winter that followed the outbreak of war in Ukraine has had consequences for many Swedish and foreign companies. For S2Medical, it meant that a planned larger issue at the beginning of the year had to be split into two smaller parts instead, and a lot of time and energy was used to optimize our operations, and at the same time enhance the prerequisites for the long-term financing that we need in order to attain profitability. Despite this, we have achieved a great deal, not only during the last quarter of the year, but also during the year as a whole. Turnover from the wound healing segment increased marginally from MSEK 4.6 in 2021 to MSEK 4.7 in 2022. As the Company, for the most part,

operates in procurement-driven markets, we are dependent on working long-term in order to get our products into more and more procurements. During the year, this work has resulted in four signed agreements with customers, in and outside Sweden, one of which was during the last quarter of the year.

In the year-end report from last year, I wrote that the tone for 2022 would be set by our expansion in Saudi Arabia, which can now be seen with several positive reports from the country. We are now in a strong position where we expect to receive a procurement code, which is necessary to be able to sell our products in one of the Middle East's most important markets.

One of the year's most important announcements was published at the end of the year, when we were able to demonstrate that using Epiprotect reduces the cost of treating hard-to-heal leg ulcers by an almost unimaginable 83%. If all leg ulcers in Sweden were to be treated with our products, and according to the strategy we have developed, society could save approximately half a billion SEK each year. We're not quite there yet, but we've come a small part along the way, as at least three of Sweden's regions have signed agreements with us during the year to be able to buy our products.

Thanks to the marketing measures we have taken, Epiprotect has taken its place as a standard treatment in several hospitals around the world. Convincing burn surgeons to adopt a new technology is no easy feat, as they treat very severely injured patients where the choice of product can be life-changing. That's why we're so incredibly proud of the products we sell, and that, despite everything, we've come so far.

At the end of the year, we launched a campaign to help injured people in Ukraine gain access to Epiprotect, as burns are an all too frequent injury in war. Several boxes of our skin substitute have now reached all the way to the front line in, among other places, the Dnieper area, where we have also trained the surgeons over the phone on how to best use Epiprotect in a war situation. Our intention is to continue to support this important cause.

Looking ahead, significant focus will be on further streamlining our organization in order to significantly reduce our costs, and at the same time enter into more strategic agreements with parties that have sufficient resources to break through with our products. The savings we have already started to implement will reduce both salary costs and other expenditure items in 2023. Overall, we will base our strategy on measures in order to reach cash flow positivity as quickly as possible, which we hope, and believe, will have positive effects in 2023.

PETTER SIVLÉR
CEO

# S2MEDICAL IN BRIEF

S2Medical is an innovative medical technology group founded in 2013, with the vision of replacing wound care with a holistic concept for wound healing, the Company intends to become a market-leading player in wound healing for burns and chronic

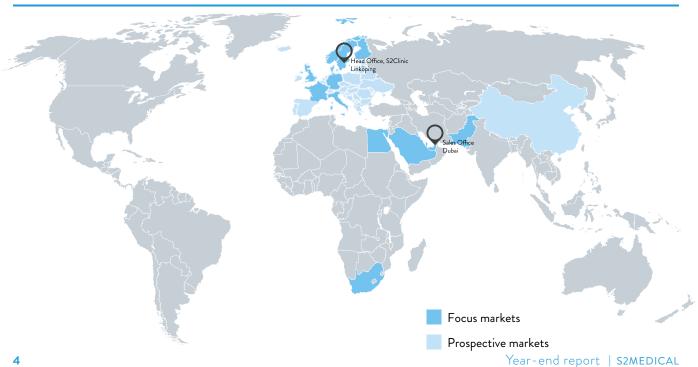
The Group offers a holistic concept in wound healing, based on the three essential steps of debridement, granulation, and re-epithelialization. In addition to proprietary products, S2Medical AB is also a reseller of a broad portfolio of medical technology products in wound healing. During the third quarter of 2021, the Company completed the acquisition of Curenc AB, a technology platform for antibacterial peptides, which the Company believes will involve a major advance in the treatment of multi-resistant bacteria. The subsidiary Instagraft AB is already part of the Company group.

S2Medical AB operates in an attractive market undergoing growth, the global wound care market is expected to amount to USD 27.3 billion in 2028, with an average annual growth (CAGR) of 4.1% during the period 2020-2028. Growth is driven, among other things, by an aging population and an increased incidence of chronic diseases.

S2Medical AB has its head office and production facility in Linköping, Sweden. Since 2019, the Company has also been established in the Middle East through a sales office based in Dubai. The Company has also had its own wound healing center in Linköping since 2018, under the name S2Clinic.

Sales of the Companies' products take place via direct sales in the Nordic region, and via a strategic network of distributors in the Company's other main markets; Europe, the Middle East, Africa and Asia.





# FINANCIAL OVERVIEW

Figures in parentheses below indicate information for the corresponding period during the previous financial year.

#### TURNOVER AND RESULT FOR THE GROUP

Net turnover for the fourth quarter amounted to MSEK 1.2 (1.6). Sales decreased somewhat during the quarter within regular wound healing products and sales of medical consumables compared to the previous year. At the same time, sales increased slightly in wound healing products on a full-year basis.

Expenses have increased compared to the previous year, which is attributable to increased external costs as a result of increased consultancy fees for ISO certification and CE marking, as well as increased marketing costs during the quarter. Personnel costs have increased due to an increased workforce. Interest expenses have increased as a result of the loan financing that S2Medical AB took out during the fourth quarter of 2021.

The result for the fourth quarter amounted to MSEK -7.3 (-6.5) and, in addition to the increased other external costs mentioned above, is also negatively affected compared to the previous year by increased personnel costs.

The result for the full year amounted to - MSEK 29.5 (-20.1).

#### FINANCIAL POSITION

Cash and cash equivalents as of the balance sheet date amounted to MSEK 3.7, compared with MSEK 3.4 at the beginning of the period. Cash flow for the quarter amounted to MSEK 0.3 (4.2), and during 2022 to MSEK -5.8 (-15.8).

The equity/assets ratio at the end of the period was 28%.

#### **INVESTMENTS**

No significant investments have been made during the fourth quarter of 2022.

#### PARENT COMPANY

The Parent Company's revenues for the fourth quarter amounted to MSEK 1.2 (1.6), and for the full year turnover amounted to MSEK 4.7 (7.7). The operating result for the fourth quarter amounted to MSEK -6.9 (-7.0). The Parent Company's equity amounted to MSEK 7.5 (14.7) at the end of the period.

# **EQUITY**

Total equity at the beginning of the period was MSEK 8.7. Equity was affected from the result for the period after tax by MSEK -7.3, and by the exercise of subscription warrants, corresponding to MSEK 5.7, whereby the equity at the end of the period amounted to MSEK 7.1.

# CHANGE IN EQUITY FOR THE GROUP

(Amounts in TSEK)	2022-01-01 – 2022-12-31	2021-01-01 - 2021-12-31
Opening equity	14 681	32 973
Payment of share capital	1 021	16
Newissue	21 490	1874
Direct issue costs	- 667	- 103
Result for the period	- 29 456	- 20 079
Closing equity	7 069	14 681

# **CHANGE IN EQUITY 2022-01-01 - 2022-12-31**

(Amounts in TSEK)	Share capital	Development expenditure fund	Other contributed capital	Retained earnings incl. result for year	Total equity
Amount as of 2022-01-01	882	9 346	83 553	-79 100	14 681
New issue	1 021	-	21 490	-	22 513
Issue costs	-	-	-667	-	- 669
Provision	-	894	-	-894	0
Result for the year	-			-29 456	- 29 456
Amount as of 2022-12-31	1903	10 240	104 376	-109 450	7 069

#### **S2MEDICAL AB's STOCK**

S2Medical AB has been listed on the Nasdaq First North Growth Market since 2018 (ticker: S2M).

As of December 31, 2022, S2Medical AB had 32 491 669 outstanding shares, of which 3 125 000 were A shares and 29 366 669 B shares. During the quarter, subscription warrants were exercised, whereby 6 903 128 new B shares were added to the Company. At the beginning of the quarter, the number of shares amounted to 25 588 541 outstanding shares, of which 3 125 000 were A shares and 22 463 541 B shares.

#### **DATA PER SHARE**

(St.)	2022-10-01 – 2022-12-31	2021-10-01 - 2021-12-31	2022-01-01- 2022-12-31	2021-01-01 - 2021-12-31
Number of shares outstanding at the end of the period	32 491 669	15 052 083	32 491 669	15 052 083
Average number of shares at the end of the period	29 040 105	15 052 083	23 771 876	14 829 861
Earnings per share, SEK	-0,22	-0,43	-0,90	-1,33

#### The table below shows S2Medical's largest shareholders at the end of the period.

Name	No. of A shares	No. of B shares	Capital %	Votes %
SivlerSkog Group AB	2 500 000	2 530 667	15,48	45,42
Avanza Pension		2 154 941	6,63	3,65
Fadi Barakat		1 829 311	5,63	3,02
Johan Grevelius		1542 273	4,75	2,54
Arbona Growth	625 000	910 784	4,73	11,81
BigState International Investment Co		1335 400	4,11	2,20
Kia Romlin		1 022 752	3,15	1,69
Nordnet Pensionsförsäkring		513 114	1,58	0,85
Iraj Arastoupour		504 571	1,55	0,83
Fredrik Grevelius		472 990	1,46	0,78
Övriga		16 549 866	50.93	27,21
Total	3 125 000	29 366 669	100	100

#### **ACCOUNTING PRINCIPLES**

S2Medical prepares its accounts in accordance with the Swedish Annual Accounts Act and the Swedish Accounting Standards Board's general advice BFNAR 2012:1 (K3). The Company is a Parent Company to the wholly owned subsidiaries Instagraft AB, 559049-5817 and Curenc AB, 559273-5137. Consolidated accounts were prepared for the first time as of the fourth quarter 2021, when the operations in Curenc AB increased, and Section 3, Chapter 7 of ÅRL no longer applies.

#### **UPCOMING REPORTING PERIODS**

Annual Report for 2022 April 26, 2023
Interim Report Q1, 2023 May 17, 2023
Annual General Meeting for 2022 June 1, 2023

Interim Report Q2, 2023 August 25, 2023
Interim Report Q3, 2023 November 17, 2023

#### This report has not been subject to audit.

#### **CERTIFIED ADVISER**

Vator Securities AB (telephone +46 8 580 065 99/www.vatorsec.se) is the company's Certified Adviser on the Nasdaq First North Growth Market.

#### FOR MORE INFORMATION

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The information in this press release is such that S2Medical AB (publ.) is obliged to publish in accordance with the EU Market Abuse Regulation (EU) No. 596/2014 and the Swedish Securities Market Act. The information was submitted, through the care of the specified contact person, for publication on February 22, 2023 at 15:45.

# **FINANCIAL REPORTS**

### **CONSOLIDATED INCOME STATEMENT**

(Amounts in TSEK)	2022-10-01 - 2022-12-31	2021-10-01 – 2021-12-31	2022-01-01 – 2022-12-31	2021-01-01 - 2021-12-31
OPERATING REVENUE				
Net turnover	1165	1608	4 670	7700
Change of stock items during manufacture, finished goods and work in progress on behalf of others	-183	-214	1605	541
Capitalized production	411	530	1489	2 934
Other operating revenue	656	15	1166	326
Total operating revenue	2 049	1 939	8 931	11 501
OPERATING EXPENSES				
Raw materials and consumables	-334	-349	-2 600	-4 078
Other external costs	-3 128	-3 952	-13 133	-12 206
Personnel costs	-5 087	-3 440	-18 411	-13 334
Depreciation	-474	-419	-1 917	-1 494
Other operating expenses	-15	-63	-559	-225
Total operating expenses	-9 038	-8 223	-36 620	- 31 337
OPERATING RESULT	-6 989	-6 284	-27 688	-19 836
RESULT FROM FINANCIAL ITEMS				
Other interest income and similar profit or loss items	0	0	0	0
Interest expenses and similar profit or loss items	-331	-216	-1768	-243
Total result from financial items	-331	-216	-1 768	-243
RESULT AFTER FINANCIAL ITEMS	-7 320	-6 500	-29 456	-20 079
RESULT FOR THE PERIOD	-7 320	-6 500	-29 456	-20 079
RESULT FOR THE PERIOD	-7 320	-6 500	-29 456	-20 079
Attributable to the Parent Company's shareholders	-7 320	-6 500	-29 456	-20 079

# **CONSOLIDATED BALANCE SHEET**

(Amounts in TSEK)	2022-12-31	2021-12-31
ASSETS		
FIXED ASSETS		
Intangible fixed assets		
Goodwill	1 323	1702
Capitalized expenses for development work and similar work	10 241	9 346
Patents	612	623
Total Intangible fixed assets	12 176	11 671
Tangible fixed assets		
Plant and machinery	576	897
Equipment, tools and fittings	610	847
Total tangible fixed assets	1 186	1744
TOTAL FIXED ASSETS	13 362	13 415
CURRENT ASSETS		
Inventory etc.		
Raw materials and consumables	924	2 338
Goods in progress	3 373	0
Finished goods and merchandise	923	1 328
Advances to suppliers	1 171	957
Total Inventory etc.	6 391	4 623
Current receivables		
Accounts receivable	1 217	753
Current tax receivables	0	0
Other receivables	413	511
Prepaid expenses and accrued income	189	895
Total current receivables	1 819	2 159
Cash and bank balances	3 722	9 479
TOTAL CURRENT ASSETS	11 932	16 262
TOTAL ASSETS	25 294	29 676

# CONSOLIDATED BALANCE SHEET CONT.

(Amounts in TSEK)	2022-12-31	2021-12-31
EQUITY AND LIABILITIES		
EQUITY		
Share capital	1903	882
Other contributed capital	104 437	83 554
Other equity including result for the year	-99 271	-69 755
Total Equity	7 069	14 681
Long-term liabilities		
Liabilities to credit institutions	0	0
Total long-term liabilities	0	0
Short-term liabilities		
Liabilities to credit institutions	0	208
Advances from customers	231	114
Accounts payable	1772	988
Current tax liabilities	122	73
Other liabilities	13 426	10 654
Accrued expenses and prepaid income	2 673	2 958
Total short-term liabilities	18 225	14 995
TOTAL EQUITY AND LIABILITIES	25 294	29 676

# **CONSOLIDATED CASH FLOW STATEMENT**

(Amounts in TSEK)	2022-10-01 - 2022-12-31	2021-10-01 - 2021-12-31	2022-01-01 - 2022-12-31	2021-01-01 - 2021-12-31
Operating activities				
Operating result	-6 989	-6 284	-27 688	-19 836
Depreciation	474	419	1 917	1 494
Interest paid	-331	-5	-1 768	-32
Tax paid	12	18	46	36
Adjustments for items not included in the cash flow	0	5	0	-18
Cash flow from operating activities before changes in working capital	-6 834	-5 847	-27 493	-18 356
Cash flow from changes in working capital				
Changes in inventory	249	267	-1 768	- 94
Changes in current receivables	-259	-582	327	-495
Changes in short-term liabilities	2 103	1068	3 230	-720
Cash flow from operating activities	-4 741	-5 094	-25 704	-19 665
INVESTMENT ACTIVITIES				
Acquisition of intangible fixed assets	-586	-530	-1 789	-2 909
Acquisition of tangible fixed assets	0	-26	-109	-188
Sale of tangible fixed assets	0	0	0	73
Acquisition of subsidiaries	0	0	0	0
Cash flow from investment activities	-586	-556	-1 898	-3 024
FINANCING ACTIVITIES				
Loans taken	0	10 000	0	10 000
Amortization of loans	0	-156	0	-623
New issue	0	0	21 073	0
Issue costs	0	0	-4 889	-2 529
Subscription warrants	5 661	0	5 661	0
Cash flow from financing activities	5 661	9 844	21 845	6 848
CASH FLOW FOR THE PERIOD	334	4 195	-5 757	-15 841
Cash and cash equivalents at the beginning of the period	3 388	5 284	9 479	25 320
Cash and cash equivalents at the end of the period	3 722	9 479	3 722	9 479

# PARENT COMPANY INCOME STATEMENT

(Amounts in TSEK)	2022-10-01 – 2022-12-31	2021-10-01 – 2021-12-31	2022-01-01 – 2022-12-31	2021-01-01 - 2021-12-31
OPERATING REVENUE				
Net turnover	1165	1608	4 670	7700
Change of stock items during manufacture, finished goods and work in progress on behalf of others	-183	-214	1605	541
Capitalized production	411	530	1489	2 934
Other operating revenue	657	15	1166	326
Total operating revenue	2 050	1 939	8 931	11 501
OPERATING EXPENSES				
Raw materials and consumables	-334	-349	-2 600	-4 078
Other external costs	-3 127	-3 935	-13 127	-12 182
Personnel costs	-5 087	-3 440	-18 411	-13 334
Depreciation	-373	-321	-1524	-1 290
Other operating expenses	-15	-62	-559	-225
Total operating expenses	-8 936	-8 107	-36 220	- 31 109
OPERATING RESULT	-6 886	-6 168	-27 289	-19 608
RESULT FROM FINANCIAL ITEMS				
Other interest income and similar profit or loss items	0	0	0	0
Interest expenses and similar profit or loss items	-331	-216	-1768	-243
Total result from financial items	-331	-216	-1 768	-243
RESULT AFTER FINANCIAL ITEMS	-7 217	-6 384	-29 057	-19 851
RESULT BEFORE TAX	-7 217	-6 384	-29 057	-19 851
RESULT FOR THE PERIOD	-7 217	-6 384	-29 057	-19 851

# PARENT COMPANY BALANCE SHEET

(Amounts in TSEK)	2022-12-31	2021-12-31
ASSETS		
FIXED ASSETS		
Intangible fixed assets		
Capitalized expenses for development work and similar work	10 241	9 346
Patents	312	623
Total intangible fixed assets	10 552	9 970
Tangible fixed assets		
Plant and machinery	576	897
Equipment, tools and fittings	604	825
Total tangible fixed assets	1180	1722
Financial assets		
Participation in group companies	1996	1 916
Total fixed assets	13 728	13 607
CURRENT ASSETS		
Inventory etc.		
Raw materials and consumables	924	2 338
Goods in progress	3 373	0
Finished goods and merchandise	923	1 328
Advances to suppliers	1 171	957
Total inventory etc.	6 391	4 623
Current receivables		
Accounts receivable	1 217	753
Receivables from group companies	330	29
Current tax receivables	0	0
Other receivables	348	359
Prepaid expenses and accrued income	189	895
Total current receivables	2 085	2 037
Cash and bank balances	3 395	9 294
TOTAL CURRENT ASSETS	11 871	15 954
TOTAL ASSETS	25 599	29 561

# PARENT COMPANY BALANCE SHEET CONT.

(Amounts in TSEK)	2022-12-31	2021-12-31
EQUITY AND LIABILITIES		
EQUITY		
Restricted equity		
Share capital	1903	882
Development expenditure fund	10 241	9 346
Total restricted equity	12 144	10 228
Unrestricted equity		
Share premium fund	104 435	83 612
Balanced profit or loss	-80 032	-59 287
Result for the year	-29 057	-19 851
Total unrestricted equity	-4 654	4 474
Total equity	7 489	14 702
Long-term liabilities		
Liabilities to credit institutions	0	0
Total long-term liabilities	0	0
Short-term liabilities		
Liabilities to credit institutions	0	207
Advances from customers	231	114
Accounts payable	1772	967
Liabilities to group companies	0	0
Current tax liabilities	122	73
Other liabilities	13 321	10 550
Accrued expenses and prepaid income	2 663	2 948
Total short-term liabilities	18 110	14 859
TOTAL EQUITY AND LIABILITIES	25 599	29 561

# PARENT COMPANY CASH FLOW STATEMENT

(Amounts in TSEK)	2022-10-01 - 2022-12-31	2021-10-01 - 2021-12-31	2022-01-01 - 2022-12-31	2021-01-01 - 2021-12-31
OPERATING ACTIVITIES				
Operating result	-6 886	-6 168	-27 289	-19 608
Depreciation	373	321	1524	1290
Interest paid	-331	-5	-1768	-32
Tax paid	12	19	46	37
Adjustments for items not included in the cash flow	0	4	0	-19
Cash flow from operating activities before changes in working capital	-6 832	-5 829	-27 487	-18 332
Cash flow from changes in working capital				
Changes in inventory	249	267	-1768	- 95
Changes in current receivables	-525	-455	-142	-380
Changes in short-term liabilities	2 193	923	3 251	-841
Cash flow from operating activities	-4 915	-5 094	-26 146	-19 648
INVESTMENT ACTIVITIES				
Acquisition of intangible fixed assets	-411	-530	-1489	-2 934
Acquisition of tangible fixed assets	0	-25	-109	- 188
Sale of tangible fixed assets	0	0	0	73
Acquisition of subsidiaries	0	0	0	0
Cash flow from investment activities	-411	-555	-1 598	-3 049
FINANCING ACTIVITIES				
Loans taken	0	10 000	0	10 000
Amortization of loans	0	-156	0	-623
New issue	0	0	21 073	0
Issue costs	0	0	-4 889	-2 529
Provided shareholder contributions	5 661	0	5 661	0
Cash flow from financing activities	5 661	9 844	21 845	6 848
CASH FLOW FOR THE PERIOD	+335	+4195	-5 899	-15 849
Cash and cash equivalents at the beginning of the period	3 060	5 099	9 294	25 143
Cash and cash equivalents at the end of the period	3 395	9 294	3 395	9 294



